

## Network Opportunities.

### Bringing you the latest merger and acquisition opportunities.

Welcome to the 94th edition of The Corporate Finance Network's monthly Network Opportunities newsletter.

This publication will keep you informed of the latest acquisition and disposal opportunities offered through our network firms.

We're also delighted to announce on the following page a selection of deals completed by our firms in the past month.

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## Inside this issue.

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## Contact.

For further details about this newsletter please contact your local member firm or Jack Telford, Business Development Researcher on:

PHONE: 07787154193  
EMAIL: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)



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## Highlighted Deals



**KJG** Kay  
Johnson  
Gee  
Chartered Accountants

KJG brokers taxation advice in company sale

[Click here](#) to view full deal.



shawgibbs  
your business, our passion

Shaw Gibbs Insolvency Practitioners appointed as joint administrators of Mears Holdings Ltd

[Click here](#) to view full deal.



**R** Rubicon  
Corporate Finance Ltd

Rubicon Corporate Finance advises on the sale of independent services company to national chain

[Click here](#) to view full deal.



WHITING  
&  
PARTNERS  
Chartered Accountants

Whiting & Partners find new home for Lettings & Estate Agency

[Click here](#) to view full deal.



DY  
dykeyaxley  
CHARTERED ACCOUNTANTS

Dyke Yaxley delivers on company sale for courier business

[Click here](#) to view full deal.



LEES

LEES 'engineers' great deal for client on sale to international firm

[Click here](#) to view full deal.



## Businesses Wanted

### Advertising, marketing and media

#### A106 - Digital marketing

The business should ideally be located in north London or Hertfordshire with fees of up to £500,000. Areas of interest are online marketing, digital marketing, SEO and website design. May be attractive for someone looking to retire having been in business for a few years or so or looking to join a larger business to enable both businesses to grow and develop new services. For further details contact Andrew Watkin on 07860 898452 or [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

### Construction & Waste Management

#### C106 - Waste Management Broker

Located anywhere in UK providing waste management broking in any sector or specialist area. For further details, please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### C105 - Waste Management / industrial cleaning

Located anywhere in the UK with £500k+ revenue. For further details contact Chris Kelly: [chriskelly@whitingandpartners.co.uk](mailto:chriskelly@whitingandpartners.co.uk)

### Wholesale & Distribution

#### D120 - Agricultural supplies

Agricultural supplies e.g. agri chemical, agri spares market. For further details contact Mark Bramall: [bramall@dykeyaxley.co.uk](mailto:bramall@dykeyaxley.co.uk)

#### D119 - Packaging (various)

Based in West Midlands or North West / Mid Wales. Wholesalers of plastic, card or food related packaging companies. Max turnover £3m. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### D118 - Distributor of home interior products

Company is seeking distributors of home interior products e.g. wood panels and windows. Ideally £1m+ EBITDA. For further details please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### D104 - Equine supplies wholesale/retail businesses

Ideally located in East Anglia. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Engineering

#### E107 - Consultant Engineers

Located anywhere in UK. Provider of any engineering service such as technical planning, M&E installation, project management, land acquisition management, concession studies and architectural design. For further details, please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### E106 - Telecoms installation and service engineering

Ideally located in East Anglia. Any turnover considered. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Healthcare

#### H116 - Pharmaceutical Businesses

Company considered, any revenue. Any businesses operating within the pharmaceutical industry including R&D, CRO, CMO, CSO, pharmacovigilance, logistics and equipment supply. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### H115 - Skin Care Clinics

Located anywhere in the UK. Revenue £250k+. Minimum of three treatment rooms. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### H114 - Specialist care

Located throughout UK. Revenue £500k+. Specialist care for younger adults, elderly, complex and live-in care, support for disabled children, reablement, respite and homecare for elderly. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### H113 - Domiciliary care

Located in England. Ideally with £100k profit. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### H112 - Dental practices

Located in and between London, Birmingham, Leeds and Norwich. Predominantly NHS with £1m+ revenue. For further details contact Chris Kelly: [chriskelly@whitingandpartners.co.uk](mailto:chriskelly@whitingandpartners.co.uk)

#### H109 - Dental practices

Ideally located in South West London. Any turnover considered. Interested in fully private or mixed practices, not NHS only ones. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### H104 - Physiotherapy practices

Any location considered. Maximum turnover £1 million. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### H102 - Care homes and domiciliary care businesses

Care homes in any location, although if not in East Anglia will need to be in a small group so localised management can be put in place. Alternatively seeking domiciliary care businesses in East Anglia. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Manufacturing & Supply

#### M160 - Warehouse Consumables and fixings

Revenue £500k+. Any UK location and would consider European businesses. Consumables for warehouses e.g. shelf holders, signage, magnetic strips, floor identification and document supply. Would also consider suppliers to other users such as offices, retailers, schools and libraries. For further info contact [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M159 - Fastener and fixings

UK based distributors or manufacturers of fasteners and fixings, ideally with revenue between £5-12m. Primarily operating in the automotive, aerospace and industrial sectors. Will consider other industries if for the right opportunity e.g. agriculture. Would also consider turnarounds. Further information, email Clifford Brown, Shaw Gibbs: [Clifford.Brown@shawgibbs.com](mailto:Clifford.Brown@shawgibbs.com)

#### M158 - Ironmongery

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm manufacturing door furniture fixings and fittings. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### M157 - Rubber Products

Based in Midlands or Wales. Manufacturers of rubber products. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### M156 - Manufacturers of Inks

Any location considered. For further details contact Sarah Hartshorn: [sarah.hartshorn@dykeyaxley.co.uk](mailto:sarah.hartshorn@dykeyaxley.co.uk)

#### M155 - Windows and doors

Companies involved in the manufacturing and / or supply of windows and doors in the UK & Ireland. For further details, please email Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M154 - Roofing contractors / manufacturers

Located anywhere in UK, ideally serving the new build market. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M151 - Food manufacturers

Ideally based in East of England. Revenue £1-5m. All food sectors considered, must be producer. For further details contact Chris Kelly: [chriskelly@whitingandpartners.co.uk](mailto:chriskelly@whitingandpartners.co.uk)

#### M148 - Label and Packaging

Label and Packing companies within 60 miles of Bury St Edmunds. Revenue between £500k and £3m. For further details please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M147 - Sports Equipment

UK wide. Manufacturer of sports goods is looking to acquire other sports equipment manufacturers, ideally a technical product. The company is fairly open with regards to sports markets served. For further details please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M143 - Fencing supplies

Preferred locations Maidstone and surrounding areas or Chelmsford and surrounding areas. Ideal turnover between £500k and £10 million. For further details contact Nigel Kimber: [nigel.kimber@mcbridestlp.com](mailto:nigel.kimber@mcbridestlp.com)

#### M140 - Microbrewery

Ideally based in Lancashire. Any turnover considered. For further details contact Paul Spencer: [paul.spencer@haworths.co.uk](mailto:paul.spencer@haworths.co.uk)

#### M138 - Wine and other alcoholic drinks

Any location or turnover considered. Interested in drinks companies across the whole of the sector, from wineries and breweries through to distributors. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### M134 - Food processing

Any location considered. Minimum turnover £500k. Interested in food processors or manufacturers of frozen and chilled fruit and vegetables. Will consider underperforming businesses. For further details contact Chris Kelly: [chriskelly@whitingandpartners.co.uk](mailto:chriskelly@whitingandpartners.co.uk)

#### M133 - Potatoes

Any location or turnover considered. Interested in any potato related business from growers through to processors and distributors. For further details contact Mark Grever: [mark.grewer@hghyork.co.uk](mailto:mark.grewer@hghyork.co.uk)

#### M122 - Ready-mix concrete / cement

Any location or turnover considered. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### M105 - Poultry processing

Ideally located in East Anglia but would consider elsewhere. Would also consider feed mill operations or hatcheries. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### M104 - Lifting equipment and fluid containers

Located in England or Wales. Any turnover considered. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Property, Building & Land

#### P116 - Care Homes

A Care/Nursing Home Group in Sussex are seeking acquisition opportunities. The Group is looking to acquire care / nursing homes of between 20 to 30 beds in Sussex or Surrey to add to its existing portfolio of nursing homes. For more details contact George Clayton, Associate Director at Knill James: [georgec@knilljames.co.uk](mailto:georgec@knilljames.co.uk)

#### P115 - Property Development

Ideally based in North West, with a cash balance and development assets with some income generating assets. Value of opportunity can range from £1m - £15m. For more details contact Steve Lindsay, Corporate Finance Partner: [stevenlindsay@kjgllp.com](mailto:stevenlindsay@kjgllp.com)

#### P114 - Holiday Park

North of Sheffield ideally however would consider other sites. Site could be lodges, statics or even have an element of tourists with scope for expansion. For further details contact Greg Bolton, [greg.bolton@rubicon.org.uk](mailto:greg.bolton@rubicon.org.uk)

#### P113 - Large Properties

Based in South East. Currently or can be converted to public schools, wedding venues, hotels or care homes. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### P107 - Property investment/development

Convenience store and/or petrol station along North Wales border, Shropshire, Cheshire, Powys. For further details contact Mark Grever: [mark.grewer@hghyork.co.uk](mailto:mark.grewer@hghyork.co.uk)

#### P105 - Poultry farm

Any location or turnover considered. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Retail

#### R120 - E-commerce businesses

Location considered. Net profit of £50k - £250k. E-commerce businesses specialising in home, garden or related areas. For further details, contact [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### R119 - Petrol stations and convenient store

Convenience store and/or petrol station along North Wales border, Shropshire, Cheshire, Powys. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### R118 - Brewing and beer / wine retail

Based in Midlands. Seeks brewers and beer and / or wine retailers. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### R117 - Convenience stores and / or petrol stations

Convenience store and/or petrol station along North Wales border, Shropshire, Cheshire, Powys. For further details, please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### R111 - Radio/wireless communications equipment

Ideally located in East Anglia, South East or East Midlands. Maximum turnover £5 million. Interested in sales, installation or hire of two way radio equipment, hands free kits and similar radio/wireless communication equipment. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### R102 - Filling stations/small supermarkets/bakeries

Ideally located in East Anglia. Probable turnover circa £5 million. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Technology

#### T124 - Retail or Hospitality IT services and / or software

Located anywhere in UK. Providers of software and / or IT services for retail and hospitality sectors. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T122 - Fire & Security Systems

Suppliers, manufacturers or installers of fire and alarm security systems. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T121 - IT, Telecoms and / or cloud based service

Any UK location considered. Providers of IT and Telecom services including mobile, voice & data, unified communications and IT services. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T120 - Tax Software

UK based providers of tax software to any sector. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T119 - B2B software

Any UK location considered. Revenue £1m+, all public and private sectors considered. For more information, please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T118 - IT resellers

Any location considered. Resellers of IT software and hardware. For more information contact Jack: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T117 - IT Managed services

Any location considered. IT managed services providers for telecoms, security and other associated areas. For more information contact Jack: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T116 - Financial services software and technology

Any location considered. Revenue £1m+. Financial software and technology - compliance, regulation, payments, administration, middle / back-office. Ideally blue chip client base or not for profit. For more details contact Jack: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### T112 - Software

Any location considered. Minimum turnover £500k with profits circa £50k. Interested in companies specialising in the provision of software for the CCTV or care home, homecare and related healthcare industries. For further details contact Paul Spencer: [paul.spencer@haworths.co.uk](mailto:paul.spencer@haworths.co.uk)

### Transport & Logistics

#### TR108 - International Freight Forwarding business

Based in London area or relocatable. Will consider transport, logistics and warehousing operations West London. Ideal turnover £1million to £5million. Profitable after working directors earnings. For further details contact Andrew Watkin on 07860 898452 or [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

#### TR101 - Plant forwarding services

Any location or turnover considered. Will also consider plant hire companies. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

### Other Sectors

#### O1002 - Digital Printing

Based in London area or relocatable. Any turnover considered. Companies that have a specialism for retail and exhibition displays are of higher interest. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### O1001 - Specialist Outsourcing in regulated markets

Located in UK. Revenue £1m+. Providers of outsourced services in highly regulated markets such as: Claims third party administration for insurers. Insurance services businesses. GRC outsourcing or compliance. AML/KYC verification. HR screening. Training businesses. Data analytics. For further details contact [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O199 - Solicitors

Located in Shropshire or Mid-Wales. Revenue £200k - £1m. For further details contact Stacey Lea [lea@dykeyaxley.co.uk](mailto:lea@dykeyaxley.co.uk)

#### O198 - Printers

Ideally located in Yorkshire. Any turnover considered. For further details contact Mark Grever: [mark.grewer@hghyork.co.uk](mailto:mark.grewer@hghyork.co.uk)

#### O196 - Children's Day Nurseries

Located in South East. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### O194 - Holiday lettings, agriculture and oil industry

Located in Shropshire, surrounding counties and North/mid Wales. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### O192 - Insurance Brokers

Based in West Midlands or Cheshire. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### O190 - Children's nursery

Ideally located in Shropshire or surrounding counties with location within close proximity of affluent towns, cities or suburbs. Should have minimum of 60 places. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### O189 - Landscape gardening, contract grounds maintenance

Ideally located in Midlands. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### O188 - Funeral directors

Ideally located in Midlands or North West. For further details contact Mark Bramall: [mark.bramall@dykeyaxley.co.uk](mailto:mark.bramall@dykeyaxley.co.uk)

#### O186 - Flood defence products and / or services

Any location considered. Companies which are involved in the manufacture, distribution or services involved within the flood defence industry. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O185 - ISO Accreditation Services

Located in UK. Revenue £500k+. Providers of ISO or other accreditation services. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O184 - Events in education, technology or healthcare

Domestic or global events. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O178 - Signage

Based in North London or surrounding counties North of London. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O173 - Office, Hotel and retail furniture fit-out

Seeks companies across the UK that provide turnkey interior fit-out services for commercial sectors. Ideal company will be healthy with £1m+ EBITDA. For more details please contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O167 - Recruitment consultancies / employment agencies

Ideally located in East Anglia or South East. Maximum turnover £8 million. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### O163 - Children's Soft Play Centres

Ideally located in Northern Home Counties. Any turnover considered. Interested in children's nurseries or soft play arenas. For further details contact Andrew Watkin: [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

#### O161 - Management consultancies

Ideally located in Yorkshire. Any turnover considered. For further details contact Mark Grever: [mark.grewer@hghyork.co.uk](mailto:mark.grewer@hghyork.co.uk)

#### O147 - Training companies

Any location or turnover considered. Will consider all training related sectors. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### O124 - "Gastropub" style pubs / restaurants

Should be located in Broadland region of Norfolk. Ideally freehold. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

#### O109 - Offshore health and safety businesses

Any turnover considered. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)



## Businesses for Sale

### Engineering

#### E222 - Engineering manufacturing business

Based in the South West but serving customers throughout the UK and overseas. Currently generating sales of approximately £2.5m per annum, mainly serving the waste management and recycling sector. Mainly blue-chip customers. Long established business with excellent reputation and customer service levels based on quality and reliability. Broad range of engineering and manufacturing capabilities and equipment including metal fabrication, hydraulic and electrical specialisms. Significant contractual service income. Excellent growth opportunities in domestic and overseas markets. Retirement sale. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### E221 - Precision Engineering

Based in North England. Revenue £1.1m, PBT £232k. Sub-contract precision engineering firm serving blue chip companies across a range of sectors. All fixed assets are owned and well maintained including CNC equipment. For more details contact Steve Lindsay, Corporate Finance Partner [stevenlindsay@kjgllp.com](mailto:stevenlindsay@kjgllp.com)

#### E220 - Electrical installation services

Based in East of England. Revenue £3.9m, Net Profit £889k. The company holds an excellent reputation for being a leading supplier and installer of electrical fittings. Impressive client base with exposure and proven experience within the growing new housebuilding market with forward orders confirmed for up to four years in advance. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

### Property, Building & Land

#### P113 - Chartered Surveyors \*\*\*NEW\*\*\*

Based in North West. Established, independent chartered surveyors practice serving the North West region. Services include valuations, building surveys, mortgage valuations for both the residential and commercial markets. For more details contact Steve Lindsay, Corporate Finance Partner [stevenlindsay@kjgllp.com](mailto:stevenlindsay@kjgllp.com)

#### P112 - Boutique 4\* Hotel

Based in North England in a popular market town. The hotel has 9 en-suite hotel rooms, 24 cover fine dining restaurant and planning permission for an additional 12 hotel rooms and 36 cover restaurant. Occupancy levels of 60-65% with opportunity to increase further. For further details contact Greg Bolton, [greg.bolton@rubicon.org.uk](mailto:greg.bolton@rubicon.org.uk)

### Manufacturing & Supply

#### M240 - Staircase Manufacturer \*\*\*NEW\*\*\*

Based in North of England. Manufactures a range of high-quality wooden staircases using its well-maintained production machinery including three CNC machines. The equipment and in-house team enables the business to carry out all design and manufacturing in-house. Clients include blue chip housebuilders. Their excellent reputation as a very experienced and high quality manufacturer has allowed the business to establish strong relationships with multiple major housebuilders, therefore not reliant on one customer. For further details contact Greg Bolton, [greg.bolton@rubicon.org.uk](mailto:greg.bolton@rubicon.org.uk)

#### M239 - Manufacturer of furniture and fire doors

Based in North East. Turnover £1.7m, EBITDA £154k. A unique opportunity has arisen to acquire a well-respected manufacturer of furniture for a range of end users such as universities, schools, the private sector and scientific markets. In keeping with its history of adapting to new market opportunities, this business has also developed an in-house specialist expertise for the design and manufacture of bespoke door sets including acoustic and fire doors. For further details contact Greg Bolton, [greg.bolton@rubicon.org.uk](mailto:greg.bolton@rubicon.org.uk)

#### M238 - Manufacturer of aluminium windows and doors

Based in the South West. Generating sales of approximately £1.5m per annum providing manufacturing and installation services to the residential and commercial construction industry with a focus on high-end products. Consistently profitable. Retirement sale but current owners willing to help new owners to realise full growth potential of the business. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### M237 - Ultra-Fast scanning Spectrum Analyser

Based in the south east of England, the company wishes to sell both the manufacturing and IP rights of this device which is tailored specifically to Technical Surveillance Counter Measures (TSCM). It has a reputation in the market place for reliability and has the ability of sustainable and scalable revenue providing future profitability. There is no reliance on the inventor or key employees to maintain and develop the product. The inventor, in his 70s, wishes to spend more of his time developing other products and services for his company. For further details contact Andrew Watkin on 07860 898452 or [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

#### M236 - Stone Masonry

Location, South East. Project Burgundy. Revenue £1.6m, adj. EBITDA c.£390k, 40% GP margin. Stone Masonry Business utilising natural stone products for use in all aspects of the commercial and retail sectors of the kitchen, bathroom and construction industry. For more information, please contact Anthony Hawkins, Corporate Finance Manager [anthony.hawkins@mcbridesllp.com](mailto:anthony.hawkins@mcbridesllp.com)

#### M235 - Equestrian Buildings, Garages, Carriage Houses, Workshops, Sheds and Fencing

Based in the South East. Forecast turnover £2.9m and adjusted EBITDA £365,000. A reputation for customer service and product reliability. The size of the factory offers the potential to produce £5m annual sales with outside storage area of about 0.65 acres. Offers a potential to expand the product range using existing facilities and location to expand into Europe. Scalable and repeatable product range. Four key employees run the operations. For further details contact Andrew Watkin on 07860 898452 or [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

#### M234 - Kitchen and Bedroom Contract Furniture

Based in South East. Turnover £2.7m, Operating Profit £500k. Longstanding business with an excellent reputation for designing and manufacturing kitchen and bedroom furniture. For more details, contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M232 - Cleaning & janitorial supplies & equipment

Based in South East. Turnover £5.4m and highly profitable with year on year business growth. The company provides a wide range of cleaning & janitorial supplies and equipment to the public and private sectors. Majority shareholder wishes to exit business so this could either be an investment opportunity or full business sale. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### M231 - High quality chicken coops

Designer and producer of high quality chicken coops. Featured on flagship television shows. Based in Yorkshire, fully relocatable. For further details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

### Construction & Waste Management

#### C108 - Plastering, drylining and floor screeding contractors

Based in North of England. Turnover £1.2m, GP 27.2%. Excellent reputation and wealth and knowledge of experience within its marketplace. Skilled workforce. For further detail contact Greg Bolton, [greg.bolton@rubicon.org.uk](mailto:greg.bolton@rubicon.org.uk)

### Retail

#### R211 - Niche retail business supplying the fabrication and construction market

Based in the South West. Currently generating sales of approximately £1m per annum. Excellent spread of customers from large corporates / SME trade customers through to general public. Auto-replenishment arrangements in place with larger customers. General manager in place and in charge of the business. Easily scalable. Attractive business for new entrant or easy 'bolt-on' for existing operator. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### R210 - Professional beauty salon

Based in South West market town. Long established and located in prominent and attractive town centre location in close proximity to car-parking facilities. Current sales in excess of £400k per annum with significant growth opportunities. Premium product offering and long standing and highly experienced team of therapists providing a wide range of treatments. Operating from own premises which are available for sale along with the business. Retirement sale with current owners having a minimal time input into the business so this represents an excellent opportunity for either an investment buyer or hands-on operator. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### R209 - E-commerce retail gift business

Based in the South West but relocatable. Generating sales in excess of £2m per annum and gross margin of approximately 50%. The business employs one of the leading e-commerce platforms. Excellent web-site visitor statistics and repeat custom. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### R208 - Mobility equipment and accessories

Based in South West. Currently generating annual sales of £250k per annum but significant scope to increase this. High gross margin (60%+) and attractive return for current owner with minimal time input of approximately one day per week. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

### Technology

#### T233 - E-commerce software developer

Based in the North West. The company has developed a robust and reliable E-commerce software platform which interfaces with the leading accounting packages. The business currently generates sales of approximately £360k per annum but has a number of large blue-chip customers. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### T232 - Facilities Management Software

Based in UK. Revenue £800k, adj. EBITDA £400k (2018 forecast). Market leading, privately owned provider of intelligent software and security solutions for facilities management, security and corporate real estate companies. For more details quote "Project Moonstar" and contact Mark Grady [mark.grady@mcbridesllp.com](mailto:mark.grady@mcbridesllp.com)

### Other Sectors

#### O279 - Sports and Exercise Services \*\*\*NEW\*\*\*

Based in North of England. Turnover £590k, Profit £155k. Provider of sports and exercise services for children aged between 5-12 years old via primary school lessons, school clubs, holiday clubs and academies. The business employs a dedicated team of teachers and coaches to successfully deliver activities and is overseen by a Schools Manager who is in frequent contact with schools in their region.

#### O278 - Bike Transport Boxes \*\*\*NEW\*\*\*

Developer of bike boxes to protect bikes during transport. Turnover £150k, Profit £20k. Company grew at 40% between 2017 and 2018. For further details contact Mark Grewer: [mark.grewer@hghyork.co.uk](mailto:mark.grewer@hghyork.co.uk)

#### O277 - Domiciliary Care

Based in North of England. Turnover £219k, EBITDA £45k. The business provides care and support to people who are elderly, have dementia or whose health is in some way impaired. For further details contact Greg Bolton, [greg.bolton@rubicon.org.uk](mailto:greg.bolton@rubicon.org.uk)

#### O266 - Hard Landscaping

Based in UK. A unique opportunity has arisen to acquire the UK division of an international hard landscaping business. The company operates within a low competition environment and within a the growing silver-market economy. For more details contact Steve Lindsay, Corporate Finance Partner [stevenlindsay@kjgllp.com](mailto:stevenlindsay@kjgllp.com)

#### O265 - PR Agency

Based in North West. Long established £1million turnover multi-channel PR agency. National Government Communications framework constituent. Clients split c.50-50 between public and private sectors. Strong leader team with 4 highly experienced directors (including the 2 shareholders). EBITDA estimated at £335k before shareholder, central and office costs. For more details contact Steve Lindsay, Corporate Finance Partner [stevenlindsay@kjgllp.com](mailto:stevenlindsay@kjgllp.com)

#### O264 - Contract cleaning business

Long established business providing domestic and commercial contract cleaning services throughout the South West. Currently generating annual sales of approaching £700k per annum and growing rapidly. Enviably and diverse range of customers from domestic through to blue-chip commercial clients. Comprehensive range of professional cleaning services and significant contractual income. Experienced and long serving operations manager in place with full responsibility for the day to day running of the business so minimal input required from current owners. The manager is supported by a team of 50 employees. Excellent opportunity for investor or hands-on operator to acquire a long established, successful and rapidly growing contract cleaning business. For more details contact Neil Hutchings [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### O263 - Independent Financial Adviser (IFA)

Based in South East. Latest actual financials £680k revenue, £340k EBITDA adj. Well established firm, FCA registered with ability to provide all aspects of financial planning advice to individuals and companies. Services include, but not limited to retirement planning, corporate financial planning, business protection and life assurance services. For more details contact Kirsty Wilson [kirstywilson@kniljames.co.uk](mailto:kirstywilson@kniljames.co.uk)

#### O261 - Claims Management Company with own Major Accident Repair, Service and MOT Centre

Revenue £1.8m, EBITDA £233k. A unique opportunity to acquire a well-respected accident repair centre providing automotive repair, service and MOT together with its own regulated claims management company. The business has established an excellent reputation and has huge potential for growth. It has been ranked as one of the best accident repair centres in the country by a leading firm of solicitors, based on their nationwide network of providers. For more details contact Jack Telford: [jack@thecfn.org.uk](mailto:jack@thecfn.org.uk)

#### O226 - Removals and storage

Offices located across East Anglia and the South East. Turnover £855k with net profit £85k. For further details contact Chris Bidgood: [c.bidgood@leesaccountants.co.uk](mailto:c.bidgood@leesaccountants.co.uk)

## Investment Opportunities

### T229 - Audio Equipment **\*\*\*NEW\*\*\***

Developer of audio equipment for the consumer market with strategic growth plans seeks investment of up to £2m via equity. For further details contact Mark Grewer: [mark.grewer@hghyork.co.uk](mailto:mark.grewer@hghyork.co.uk)

### T228 - Care & Nursing Homes

Opportunity to invest in growing a UK wide platform of cash flowing businesses through acquisition in the Care and Nursing Home sector. Investors will benefit from a strong operational team with a track record and successful exits in the sector. Investors required on a per business/property acquired basis with investment secured on the assets purchased. Minimum investment per business /property of £350k sought which will be required for a period of up to 36 months with returns of between 15-18% expected per annum. For more details contact George Clayson, Associate Director at Knill James [georgec@knilljames.co.uk](mailto:georgec@knilljames.co.uk)

### T227 - Gaming AdTech

Start Up Tech Company delivering advertisements for gaming apps seeks £350k equity investment for product development and working capital. Looking to grow turnover to £2.5m (EBITDA £250k) in 2021 and £6.5m (EBITDA £800k) by 2022. Features of the product include only showing adverts in natural breaks in games, simple to install, in-house video content team, assistant based advertising technology and first mover advantage. For more details contact George Clayson, Associate Director at Knill James [georgec@knilljames.co.uk](mailto:georgec@knilljames.co.uk)

### T226 - App to help vulnerable people

A business that uses everyday technology including Near Field Communicator (NFC) tags and mobile phones to keep vulnerable people safe wherever they are. Features include medical reminders, clinical data reads and personal safety alarms (via the app and text messages). It is a start-up and has sold the app to a group of twenty care homes which triggers the B2B drive that will in turn precipitate the B2C sales via the free trial app. The plan is to capture a very small percentage of the UK market by year 5 and thus build a company with at least a £1 million turnover. For further details contact Andrew Watkin on 07860 898452 or [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

### T225 - Digital Document Sharing

A unique SIES opportunity has arisen to invest in a Software as a Service (SaaS) online document sharing business, collabor8online [www.collabor8online.co.uk](http://www.collabor8online.co.uk) For more details contact Steve Lindsay, Corporate Finance Partner [stevenlindsay@kjglip.com](mailto:stevenlindsay@kjglip.com)