

Network Opportunities.

Bringing you the latest merger and acquisition opportunities.

Welcome to the 106th edition of The Corporate Finance Network's monthly Network Opportunities newsletter.

Lockdown has been delayed however members of The Corporate Finance Network continue to transition from CBILs funding advice to more familiar projects of management buy-outs, company sales and acquisitions. There are lots of projects in the pipeline for members all across the UK and so we are quietly confident of strong deal flow for H2 2021.

As ever, please share our Network Opportunities with your professional contacts, acquisitive clients, and anyone else that can help generate deal flow amongst all our members.

Inside this issue.



► [Highlighted deals](#)



► [Network Opportunities](#)

Contact

For further details about this newsletter please contact your local member firm or Jack Telford, Business Development Researcher on:

Phone: 07787154193

Email: jack@thecfn.org.uk

We operate a responsible email policy at The Corporate Finance Network, so if you do not wish to receive further copies of this eShot, [click here](#) to unsubscribe.

The Corporate Finance Network

Kingfisher House, 15 Pavilion Way, Lindley, West Yorkshire, HD3 3WU.

www.thecfn.org.uk

This document is exempt from Section 21 of the Financial Services and Markets Act 2000 under Article 62 (sale of a body corporate) of the financial Services and Markets Act 2000 (financial promotion) Order 2001

Highlighted Deals



KJG advises printing firm on an
Employee Buy Out

[Click here to view the full deal](#)



MAP has raised £250k for an
International Digital Marketing firm

[Click here to view the full deal](#)



McBrides manufactures complex two tier
deal

[Click here to view the full deal](#)



LEES advises management team on
purchasing manufacturing business

[Click here to view the full deal](#)



Knill James advises farm on critical
£200k CBILs funding

[Click here to view the full deal](#)



HGH builds CBILs advice for
Construction firm

[Click here to view the full deal](#)

Businesses for Sale

Property, Building & Land

P113 - Chartered Surveyors

Based in North West. Established, independent chartered surveyors practice serving the North West region. Services include valuations, building surveys, mortgage valuations for both the residential and commercial markets. For more details contact Steve Lindsay, Corporate Finance Partner stevenlindsay@kjglip.com

Manufacturing & Supply

M238 - Commercial Vehicle Bodies

Turnover £1.4m, profitable. The business operates as a designer, manufacturer and repairer of commercial vehicle bodies. The business operates from a purpose built, 2 acre leasehold site in the Midlands. The freehold is owned by the shareholders and will be offered for sale as part of the deal. From here it manufactures and repairs a complete range of commercial vehicle bodies including Aluminium Tippers for the construction industry, Drop-siders, Plant bodies for 7.5T to 32 tonne gross vehicles. In addition to its fabrication services the business trade counter sells parts for many bodybuilding commercial Vehicle manufacturers. The business proudly holds a number of National Small Series Type Approvals enabling the company to manufacture bodies and provide maintenance services for a range of dealers. For further details please contact Jack Telford jack@thecfn.org.uk

M237 - Ultra-Fast scanning Spectrum Analyser

Based in the south east of England, the company wishes to sell both the manufacturing and IP rights of this device which is tailored specifically to Technical Surveillance Counter Measures (TSCM). It has a reputation in the market place for reliability and has the ability of sustainable and scalable revenue providing future profitability. There is no reliance on the inventor or key employees to maintain and develop the product. The inventor, in his 70s, wishes to spend more of his time developing other products and services for his company. For further details contact Andrew Watkin on 07860 898452 or awatkin@assyntcf.co.uk

Construction & Waste Management

C110 - Guttering, rainwater, solar shading/brise soleil, fascia and coping systems

NEW

Turnover £2.2m, profitable. The business, based in the West Midlands, operates as supplier and installer of domestic and commercial guttering, rainwater, solar shading/brise soleil, fascia and coping systems. The business benefits from a diverse client base that includes, but is not limited to, national & regional construction groups and housebuilders. Due to their expertise for commercial projects, they work across England and Wales. They are approved installers for most of the major manufacturers in the UK. Their domestic offering, which saw a sharp increase in 2020, is typically provided with a 60-mile radius of their premises. Their loyal workforce, which consists of an Estimator, Commercial Quantity Surveyor, Domestic Surveyor, Office Manager, three Project Managers, four Fitters and a Transport Manager, have been with the business for up to 26 years. The business is located on a purpose-built trading site which is leasehold and close to major road links.

C109 - Plumbing & Heating Installation Services

Based in England. Turnover £3.5m, Operating Profit £292k. The business operates as supplier of domestic heating, plumbing and renewable technology installation services for the new housebuilding sector. Due to the significant investment in housing developments within its region, most of their projects are undertaken within a 30-mile radius of their purpose-built site. Their loyal workforce, which consists of 18 full time plumbers, have expertise in energy efficient heating systems, underfloor heating, boiler installation & servicing, plumbing, bathroom installation and heat pump & solar thermal systems. In addition to the skilled plumbers, the business employs a Plumbing Manager, Procurement Manager, Finance Manager and Site Supervisors who are all supported by an a four-person administration team. For further details contact jack@thecfn.org.uk

Other

O151 - Student Accommodation

Based near Leeds University. Asking price £4.5m. 45 bedroom property. Annual rental income £325k. Retirement sale. Accommodation is currently managed by an external agent. For further details, contact Mark Grewer, Corporate Finance Director at Hunter Gee Holroyd (HGH): mark.grewer@hghyork.co.uk

O150 - Embroidery Services

Turnover £117k. The business, based in the South East, operates as embroidery company. From their relocatable leasehold facility, they provide a prompt, quality embroidery and garment printing service. The business provides a range of services to its customer base including logo design, pantone matching and the embroidery of badges, logos, crests and more for a range of clothing. Clientele includes establishments from the education (Universities), tourism, workwear sectors to name just a few. For further details please contact Jack Telford jack@thecfn.org.uk

Businesses Wanted

Wholesale & Distribution

D120 - Agricultural supplies

Agricultural supplies e.g. agri chemical, agri spares market. For further details contact Mark Bramall: mark.bramall@dykeyaxley.co.uk

Manufacturing & Supply

M164 - Manufacturer of engineered products ***NEW***

Based in UK. EBITDA between £500k to £2m. Manufacturers of engineered products. For further details please contact Jack Telford: jack@thecfn.org.uk

M163 - Materials handling equipment and racking solutions

Based in Midlands, South or Wales. For further details please contact Jack Telford: jack@thecfn.org.uk

M162 - Chemical Manufacturers

UK based or overseas. Minimum revenue £10m+. For further details please contact Jack Telford: jack@thecfn.org.uk

M161 - Manufacturers of Safety Equipment

Based in West Midland, North West or North Wales. For further details please contact Jack Telford: jack@thecfn.org.uk

M160 - Warehouse Consumables and fixings

Revenue £500k+. Any UK location and would consider European businesses. Consumables for warehouses e.g. shelf holders, signage, magnetic strips, floor identification and document supply. Would also consider suppliers to other users such as offices, retailers, schools and libraries. For further info contact jack@thecfn.org.uk

M158 - Ironmongery

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm manufacturing door furniture fixings and fittings. For further details contact Mark Bramall: mark.bramall@dykeyaxley.co.uk

M157 - Rubber Products

Based in Midlands or Wales. Manufacturers of rubber products. For further details contact Mark Bramall: mark.bramall@dykeyaxley.co.uk

M156 - Manufacturers of Inks

Any location considered. For further details contact Sarah Hartshorn: sarah.hartshorn@dykeyaxley.co.uk

Property, Building & Land

P116 - Estate / Lettings Agencies

Based in England or Wales. Any revenue considered. For further details, please contact Sarah Hartshorn Sarah.Hartshorn@dykeyaxley.co.uk

Other Sectors

O1010 - Engineering Services

Turnover up to £5m, profit up to c. £500k. Commercial electrical services, fluid and pipework, steam pipe work, water pump and drainage, power and diesel generation and the installation, service, maintenance, and repair to all these sectors. For further details please contact Jack Telford: jack@thecfn.org.uk

O1009 - Compliance services

Based in UK. Providers of outsourced compliance services for regulated markets e.g. Financial Services, Insurance, FCA. For further details please contact Jack Telford: jack@thecfn.org.uk

O1008 - Bodyshop repairs, car detailing & car valeting

Based in Midlands. For further details please contact jack@thecfn.org.uk

O1007 - Solicitors

Mid-Tier East Anglian practice (Norfolk based) is interested in acquiring small practices looking to exit the market. All areas considered but Business & Commercial, Commercial Property, Litigation, Wills, Trusts & Probate and Personal Injury are of particular interest. For further details please contact Michael Pawley, Director at Proficio Solutions: michael@proficiosolutions.co.uk

O1001 - Specialist Outsourcing in regulated markets

Located in UK. Revenue £1m+. Providers of outsourced services in highly regulated markets such as: Claims third party administration for insurers. Insurance services businesses. GRC outsourcing or compliance. AML/KYC verification. HR screening. Training businesses. Data analytics. For further details contact jack@thecfn.org.uk

O199 - Solicitors

Located in Shropshire or Mid-Wales. Revenue £200k - £1m. For further details contact Stacey Lea stacey.lea@dykeyaxley.co.uk

O192 - Insurance Brokers

Based in West Midlands or Cheshire. For further details contact Mark Bramall: mark.bramall@dykeyaxley.co.uk

O190 - Children's nursery

Ideally located in Shropshire or surrounding counties with location within close proximity of affluent towns, cities or suburbs. Should have minimum of 60 places. For further details contact Mark Bramall: mark.bramall@dykeyaxley.co.uk

O189 - Landscape gardening, contract grounds maintenance

Ideally located in Midlands. For further details contact Mark Bramall: mark.bramall@dykeyaxley.co.uk

Investment Opportunities

T231 - Maternity Leisurewear

Opportunity to invest in designer, manufacturer and online retailer of maternity leisurewear. The company has achieved sales and will break even for 2019. Investment is sought to increase marketing spend to reach more of their proven target market. For more details contact David Martin, Corporate Finance Partner at Knill James: david@knilljames.co.uk

The Corporate Finance Network
Kingfisher House, 15 Pavilion Way, Lindley, West Yorkshire, HD3 3WU.
www.thecfn.org.uk