October 2023

Network Opportunities.

Bringing you the latest merger and acquisition opportunities.

Welcome to the 129th edition of The Corporate Finance Network's monthly Network Opportunities newsletter.

The UK rate of inflation is leading the business headlines once again as it held up at 6.7% in September, the same rate as August, according to the Office for National Statistics. Petrol and diesel costs kept inflation up, the ONS says, but food and non-alcoholic drink prices fell for the first time since September 2021. Milk, cheese and eggs are among the products that went down the most; The price of household appliances and airfares also fell.

The government's target is to get the main rate of inflation to 5% by the end of the year.

As ever, please share our Network Opportunities with your professional contacts, acquisitive clients, and anyone else that can help generate deal flow amongst all our members.

Inside this issue.

- Highlighted deals

- Network Opportunities

Contact

For further details about this newsletter please contact your local member firm or **Jack Telford**, Business Development Researcher on:

Phone: 07787154193
Email: jack@thecfn.org.uk

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www.thecfn.org.uk

This document is exempt from Section 21 of the Financial Services and Markets Act 2000 under Article 62 (sale of a body corporate) of the financial Services and Markets Act 2000 (financial promotion) Order 2001

The Corporate Finance Network

October 2023

Highlighted Deals

MDH client recruits corporate finance advice for company acquisition

Click here to view the full deal

LEES advises wine import and distribution business on company sale

Click here to view the full deal

Consilium play an instrumental role in the Employee Buy-Out of Martin Precision Ltd

Click here to view the full deal

BSN Associates facilitates MBO for Alloywire International

Click here to view the full deal

Jacobs Allen advises a property development company on £1.4m raise

Click here to view the full deal

Dyke Yaxley advises specialist ecommerce business on company sale

Click here to view the full deal

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Businesses for Sale

Construction & Home Improvement

0208 - Domestic Building Company
Revenue £800k. The business, based in East Anglia, specializes on provision of building services. Their customer base is predominately made up of private individuals who are looking for extensive work to be carried out on their properties. The business has been trading since the mid-90s. Contact: The business owner is looking to sell his company due to ill health. The business owner is willing to stay on for a handover period and assist with the transition of the company into other ownership. Contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0209 - Commercial Electrical Contractor
Revenue £1.5m. Based in the South of England, the business specializes in the provision of a wide range of services to SMEs and the private sector in the fields of electrical installations, data cabling, CCTV, security systems, fire alarms and emergency lighting. The business has been trading for over 20 years and is currently operating with 20% recurring annual revenues. For further details contact Jack Tatham, jack.tatham@tcfn.co.uk

0210 - Commercial Electrical Contractor
Revenue £1.5m. Based in the South of England, the business specializes in the provision of a wide range of services to SMEs and the private sector in the fields of electrical installations, data cabling, CCTV, security systems, fire alarms and emergency lighting. The business has been trading for over 20 years and is currently operating with 20% recurring annual revenues. For further details contact Jack Tatham, jack.tatham@tcfn.co.uk

0211 - Building Services
Revenue £1.5m. Based in the South-East, Operates as the organic supplier of commercial building and technology services within their region. They serve a range of clients in the education, healthcare, leisure, retail, and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. Contact: The business is willing to consider a handover period to assist with the transition of the company into other ownership. Contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0212 - Building, electrical, solar photovoltaic panel, fire/intruder and security systems
Revenue £1.5m. Based in the South of England, the business specializes in the provision of a wide range of domestic and commercial plumbing, electrical, solar photovoltaic panel, fire and security systems. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. Contact: The business owner is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

0213 - Plumbing & Heating Contractor
Revenue £1.5m and rising fast. Profitable company that operates in a sector which is in high demand and is currently experiencing a shortage of supply. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. Contact: The business owner is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

0214 - Commercial Electrical Contractor
Revenue £1.5m. Based in the South of England, the business specializes in the provision of a wide range of services to SMEs and the private sector in the fields of electrical installations, data cabling, CCTV, security systems, fire alarms and emergency lighting. The business has been trading for over 20 years and is currently operating with 20% recurring annual revenues. For further details contact Jack Tatham, jack.tatham@tcfn.co.uk

Manufacturing & Supply

0215 - Supplier and Distributor of Consumer Electronic products ***NEW****
Based in South of England. Revenue £3.5m. 2020/ PBT. The business operates from a leasehold facility and has been trading for over 10 years. The business is a well known and well regarded supplier of consumer electronic products to the UK market. The business has a strong reputation with its customers and customers comprising large than usual with such professional distributors, wholesalers, retailers, and private sale customers. The business has a strong reputation with its customers and customers comprising large than usual with such professional distributors, wholesalers, retailers, and private sale customers. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

0216 - Industrial, security doors and repairs ***NEW****
Revenue £1.5m. Based in the South of England. Profitable company. The business supplies and repairs custom and standard industrial and security doors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0217 - PPE Wholesale and Retail
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of personal protective equipment (PPE) to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0218 - Leather manufacturer
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0219 - Manufacturer of leather products
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

Wholesaling & Retail

0220 - Manufacturer of Industrial Cleaning Products
Revenue £1.5m. Based in the South of England. The business specializes in the provision of industrial cleaning products. Responsible for R&D capabilities, manufacturing and distribution globally. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

0221 - Leather manufacturer/distributor
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0222 - Leather manufacturer
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0223 - Manufacturer of leather products
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0224 - Manufacturer of raw leather products
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0225 - Leather manufacturer/distributor
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

0226 - Leather manufacturer
Revenue £1.5m. Based in the South of England. The business specializes in the provision of a wide range of leather products to a wide range of customers in the private and commercial sectors. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Tim Cole, Business Sales Director, tim.cole@tcfn.co.uk

Property, Building & Land

0227 - Pub Cafe Kiosk Trading ****NEW****
Revenue £1.5m. Profitable company that operates from premises and kiosks in Kent. Cafes Kiosk 1 - Trading since 2018 - Leasehold premises - Cafe Kiosk 2 - Trading since 2020 - Leasehold premises - Cafe Kiosk 3 - Trading since 2020 - Leasehold premises and 100% leasehold with a long term lease. For further information, please contact Jack Tatham, jack.tatham@tcfn.co.uk

0228 - Industrial Property Investment
Revenue £1.5m. Profitable company that operates from premises in Kent. Industrial Property Investment - Trading since 2018 - Leasehold premises - 100% leasehold with a long term lease. For further information, please contact Jack Tatham, jack.tatham@tcfn.co.uk

0229 - Industrial Property Investment
Revenue £1.5m. Profitable company that operates from premises in Kent. Industrial Property Investment - Trading since 2018 - Leasehold premises - 100% leasehold with a long term lease. For further information, please contact Jack Tatham, jack.tatham@tcfn.co.uk

0230 - Property Lettings Profit Commission
Revenue £1.5m. Profitable company that operates from premises in Kent. Property Lettings Profit Commission - Trading since 2018 - Leasehold premises - 100% leasehold with a long term lease. For further information, please contact Jack Tatham, jack.tatham@tcfn.co.uk

0231 - Property Lettings Profit Commission
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0232 - Property Lettings Profit Commission
Revenue £1.5m. Profitable company that operates from premises in Kent. Property Lettings Profit Commission - Trading since 2018 - Leasehold premises - 100% leasehold with a long term lease. For further information, please contact Jack Tatham, jack.tatham@tcfn.co.uk

0233 - Bakeries
Revenue £1.5m. Profitable company. Revenue £800k. Profit before tax £60k. Single equipment site. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

0234 - Camping and outdoor equipment
Revenue £1.5m. Profitable company. Based in the South of England. Revenue approx £1.5m. Profit before tax £200k. Leasehold premises. Trade and Retail premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0235 - Wholesale Ironmongery
Revenue £1.5m. Profitable company. Based in the South of England. Revenue approx £1.5m. Profit before tax £200k. Leasehold premises. Trade and Retail premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0236 - Service Station
Revenue £1.5m. Profitable company. Based in the South of England. Profit before tax £200k. Leasehold premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0237 - Cleaning and facilities maintenance company
Revenue £1.5m. Profitable company. Based in the South of England. Profitable company that operates across the UK. The business consists of multiple sites including schools, offices, and industrial units. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

0238 - A Leasehold Licence
Revenue £1.5m. Profitable company. Based in the South of England. Profitable company that operates from premises in Surrey. Leasehold premises. Trade and Retail premises. Current turnover £1.5m. Profit before tax £200k. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0239 - Commercial Property Investment
Revenue £1.5m. Profitable company. Based in the South of England. Profitable company that operates from premises in Surrey. Commercial Property Investment. Current turnover £1.5m. Profit before tax £200k. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

Other

0240 - Specialist transport company
Revenue £1.5m. Profitable company. Based in the South-East of England. Leasehold premises. Trade and Retail premises. Current turnover £1.5m. Profit before tax £200k. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0241 - Commercial Electrical Contractor
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0242 - Cleaning and facilities maintenance company
Revenue £1.5m. Profitable company. Based in the South of England. Profitable company that operates across the UK. The business consists of multiple sites including schools, offices, and industrial units. The business has been trading for over 10 years and is currently operating with 20% recurring annual revenues. The business is well known, well regarded, and has a strong reputation in its local area. The business is willing to consider a handover period to assist with the transition of the company into other ownership. For further details please contact Jack Tatham, jack.tatham@tcfn.co.uk

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Expressions

0244 - Electrotherapy Instrument ****NEW****
Revenue £1.5m. Based in the South of England. Revenue approx £1.5m. Profit before tax £200k. Leasehold premises. Trade and Retail premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0245 - Manufacturer of Electrical Equipment
Revenue £1.5m. Based in the South of England. Profitable company. Revenue approx £1.5m. Profit before tax £200k. Leasehold premises. Trade and Retail premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

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0247 - Industrial Equipment Manufacturer
Revenue £1.5m. Based in the South of England. Profitable company. Revenue approx £1.5m. Profit before tax £200k. Leasehold premises. Trade and Retail premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

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0249 - Industrial Equipment Manufacturer
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0250 - Industrial Equipment Manufacturer
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0255 - Industrial Equipment Manufacturer
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0256 - Industrial Equipment Manufacturer
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0261 - Industrial Equipment Manufacturer
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0262 - Industrial Equipment Manufacturer
Revenue £1.5m. Based in the South of England. Profitable company. Revenue approx £1.5m. Profit before tax £200k. Leasehold premises. Trade and Retail premises. For further information, please contact Neil Ravenscroft, neil.ravenscroft@tcfn.co.uk

0263 - Industrial Equipment Manufacturer
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0264 - Industrial Equipment Manufacturer
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