

May 2025

## Network Opportunities.

**Bringing you the latest merger and acquisition opportunities.**

As we enter the second quarter of 2025, confidence in the M&A market continues to build, particularly in the UK mid-market space.

Following a strong start to the year, recent figures show a sustained appetite for quality businesses - especially those in sectors demonstrating resilience and adaptability in a shifting economic environment before the summer slowdown.

With interest rates stabilising and inflation beginning to ease, dealmakers are cautiously optimistic about momentum continuing into the second half of the year.

This month's edition highlights recent transactions from across the network, showcasing the value of proactive planning and strong advisory support. These successes are a testament to the work you do in preparing clients to navigate the market with confidence.

As always, we welcome your insights and updates - please stay in touch.

Kirsty McGregor, Chairman

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## Contact

For further details about this newsletter please contact your local member firm or The CFN on:

Email: [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

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## The Corporate Finance Network

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## Highlighted Deals



DSG ships a business to its  
employee team

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TWP secures law firm finance  
facility

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JWR give their client credit

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MDH brings funding home for  
estate agent

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AG help client retire after  
lifetime in manufacturing

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Dyke Yaxley advises surveyors  
on exit

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## Businesses for Sale

### Construction & Waste Management

#### C118 - Major road marking contractor \*\*\*NEW\*\*\*

Project Iris. Leading line and road marking business with national reach. Contract customers incl blue-chip companies. Turnover c.£10m, GP c.25%. Strong 2nd tier mgmt, business well positioned to scale further. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

#### C116 - Drainage solutions

Project Juniper. Currently generating £1m annual revenue and highly profitable, delivering 50% adjusted EBITDA margin. Repeat sales and profitability with opportunity for further growth. Retirement Sale. For further details please contact Matthew Chandler: [matthew.chandler@albertgoodman.co.uk](mailto:matthew.chandler@albertgoodman.co.uk)

### Engineering

#### E210 - Facilities for building, restoring and testing services for all types of high-performance engines

For 40 years, the Company has provided a specialist facility for building, restoring and testing classic, historic and current high-performance engines. It is one of the few facilities in the country having the in-house facilities to test all types of engines All engines are meticulously built and tested by a highly skilled and experienced workforce.

The Company is renowned for its quality and attention to the finest detail. The specialist knowledge amongst both the owners and workforce, quality of workmanship and ethics make it stand out as a professionally run business. There is a broader effort to transition away from fossil fuels and reduce greenhouse gas emissions.

In 2026 Formula 1 engines will be fuelled with man-made fuel rather than traditional varieties. It is likely these requirements will pass across to motor sport soon after. Several prominent institutions and initiatives are already involved in the testing of man-made fuels. This acquisition will provide the opportunity to be part of this movement. Turnover for the year to December 2023 was £470,000 (2022: £424,000).

The shareholders, being the directors, know the Company's facility can be increased thus presenting a buyer with an opportunity to increase the capacity to provide more services to existing customers and to market the existing services to new customers. They also have a desire to move onto the next stage of their lives by enjoying more time with their family once the integration period has been completed.

For further details please contact Andrew Watkin [awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk) where a Fact Sheet and Confidential Information Memorandum is available.

### Manufacturing & Supply

#### M260 - Industry leading process design & stainless steel manufacturer \*\*\*NEW\*\*\*

Project Barley. Turnover £2m; EBITDA of £200k. Prestigious customer list in beverage, dairy & food sectors. State of the art production facility. Vendor not involved day to day. Contact [wayne.bastian@albertgoodman.co.uk](mailto:wayne.bastian@albertgoodman.co.uk)

#### M259 - Specialist / niche raw material food supply.

Project Emerald. Turnover c. £9m & EBITDA margin of c.10%. Long-standing B2B repeat customers and product innovation. Very strong supply-chain relationships and growing ecommerce offering. Contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### M258 - Manufacturers of pre-cast concrete

Project Blueprint. Turnover £20m. Highly profitable. Substantial growth opportunities. Based in the East of England, one of the UK's most prominent manufacturers of precast concrete, serving a diverse clientele across the residential, commercial, and light-industrial sectors. Their customer base includes many leading construction companies and merchants. For more details email [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### M256 - Niche engineering manufacturer of machinery for the sports and leisure sectors

Project Four. Turnover £1m. Repeat customers include a wide range of prestigious sporting venues, institutions and clubs. For more details, contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

### Other

#### O165 - Luxury Live Entertainment Business

Project Athens – Based in Yorkshire, operating UK-wide. Turnover £900k, EBITDA £185k. A well-established provider of premium live entertainment for weddings, parties, and corporate events. Strong digital presence, scalable model, and excellent client reviews. A fantastic opportunity in a growing sector. Contact [adam@power-accountants.co.uk](mailto:adam@power-accountants.co.uk) for more details.

#### O164 - Managed service provider with high MRR

A Managed Service Provider (MSP) company that specialises in providing managed IT support, cybersecurity solutions, cloud services, business continuity, and IT consultancy. They cater primarily to small and medium-sized enterprises (SMEs) across the UK, with a particular focus on businesses in London, Hertfordshire, and Manchester. Their clientele also includes international businesses looking to expand operations into the UK, as they are part of the UK Department for International Trade's support network. Increasing annual turnover, in excess of £1mn for the current period and with a high percentage of MRR. There are clear plans for future growth. For further details contact Andrew Watkin

[awatkin@assyntcf.co.uk](mailto:awatkin@assyntcf.co.uk)

#### O161 - Craft Beer Distributor

Project Stein. A well-established specialist craft beer distributor, based in the South East of England, but trading nationally. It already has an enviable reputation in the industry selling recognisable brands, which has steadily grown since its inception over 20 years ago and contributed to the rapid growth of the sector overall. An impressive client list consisting of super premium, high end, casual dining, high street names and independent businesses providing repeat business with high retention rates and a steady stream of inbound new business enquiries and conversions. For more information contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### O160 - Domiciliary Care

Project Trent. Rated 'Outstanding' by CQC. Currently generating £4.3m annual revenue and highly profitable, delivering 40% adjusted EBITDA margin. Skilled and experienced management team in place. For further information, please contact Neil Hutchings, Albert Goodman, [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

#### O157 - Cleaning and facilities maintenance services

Project Plover. Turnover £4.1m. EBITDA £1.1m. A provider of cleaning and facilities maintenance services across the UK. The business consists of multiple trading units including window cleaning, daily office cleaning, janitorial supplies, pest control, drone surveys, automatic doors and electrical services nationwide and more. Plover has been operating for more than 50 years and benefits from long-standing relationships with a breadth of companies across multiple sectors resulting in low customer concentration for such a business. The company has invested in a range of equipment such as cherry pickers, access lifts, purpose-designed vehicles and jet blasting equipment. The business operates from leased premises.

For more details email [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

### Property, Building & Land

#### P120 - Property Management Company

Project Lisbon – Unique opportunity to acquire a property management company based in the North-West of England. The portfolio consists of 17 residential units on a single site, with several already let to corporate landlords at enhanced rental rates. Significant potential to further target the corporate rental market to maximise returns. Property portfolio valued at approximately £4.7m, with a mortgage of £2.4m. Contact [adam@power-accountants.co.uk](mailto:adam@power-accountants.co.uk) for more details.

### Retail

#### R176 - Meat processor & butcher - wholesale & retail \*\*\*NEW\*\*\*

Project Leap. South-East based, turnover c. £5m. Long-standing customers across catering incl pubs/restaurants, schools, sports clubs, nursing homes, plus online direct to consumer. Wide range of meats. Leasehold premises with break clause in 2028. Good team of skilled butchery staff. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

#### R175 - Bedroom furniture designer, retailer & installer

Project Slider. An independent, long-established bedroom fitting company with an outstanding reputation located in South Wales. Steady £300k-£400k revenue which requires little marketing as families return generation after generation. Excellent bolt-on opportunity or for those wishing to expand into the South Wales' home improvement market. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

#### R174 - Outstanding Restaurants in Prestigious Locations

Two multi-award winning restaurants, located in prime locations in the north of England. Turnover £5.5m, highly profitable. One restaurant opened over a decade ago, with the other just over a year ago, both receiving Prestige awards and having an established reputation, known around the UK due to their impressive PR coverage. These restaurants offer unique dining experiences, which sets them apart in their areas, including fine dining with beautiful views. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

#### R172 - High street opticians

Project Provost. An independent, long-established opticians with an outstanding reputation located in a prime position in the heart of a town close to Newcastle-upon-Tyne in the North East England. Family run grown by word of mouth & facilities provide scope to substantially increase size of the business. For more details email [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

### Technology

#### T103 - SSAS touch-free identification entry systems

Project Crystal - Proven SaaS business with valuable IP; many applications, unlimited scalability; already has 15% of the market share in the gyms & fitness centre sector in UK, also customers overseas. 99.8% retention rates at renewal; Turnover £800k, highly profitable; Contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

## Businesses Wanted

### Engineering

#### E165 - Engineering Installation Service

Engineering services including capital projects installation businesses. For example; commercial electrical installations/ infrastructure companies/power generation/pipework including pressure/pump installation maintenance/electrical drives and gearing transmission/broker type businesses accredited with an authority that sub-contract and project manage. EBITDA roughly £0.5M to £1.25M, although could be outside this range. Any UK location. For more details contact Chris Kelly.

[chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)

### Manufacturing & Supply

#### M179 - Label, packaging, bottling or engineering \*\*\*NEW\*\*\*

Based in South Wales commutable to premises in Swansea, likely revenue <£1m; 10-20 employees, profitable, ideally retirement sale. Contact [andrew.silk@bevanbuckland.co.uk](mailto:andrew.silk@bevanbuckland.co.uk)

#### M178 - Businesses in the Energy/Low Carbon or manufacturing sectors \*\*\*NEW\*\*\*

Based in East Anglia or relocatable. EBITDA up to £500k. For further details contact Chris Kelly at Scrutton Bland: [chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)

#### M177 - Animal feed

Production and distribution of animal feed. UK or overseas. Minimum £10 million turnover. For further details please contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

#### M176 - Industrial Awnings

Based in the UK. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M175 - Fall arrest ,confined space working - safety equipment

Up to £2m revenue. North & West Midlands and North West including North Wales. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M174 - Medical/Laboratory supplies

Medical/Laboratory supplies, equipment & consumables across the Midlands ideally & surrounding counties. Must be profitable. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M173 - Agricultural supplies

Any business up to £5m turnover in agri-chemicals (arable), Livestock or "hobby farming" sectors. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M170 - Sign Makers

Sign makers (Signage-specific not general large format printing). Located in England as far North as Yorkshire and anywhere in Wales. For more details contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

#### M158 - Ironmongery

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm manufacturing door furniture fixings and fittings. For further details contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

### Other Sectors

#### O1026 - Portable Toilets, Mobile Welfare Unit Hire and Related Services

Based in England or Wales. Seeking established businesses with up to £20m annual revenue to acquire or bolt on to existing investments. For further details contact [chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)Based in England or Wales. Seeking established businesses with up to £20m annual revenue to acquire or bolt on to existing investments. For further details contact [chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)

#### O1025 - Document storage, scanning, shredding

Document storage, scanning, shredding. UK based. Up to £1 million turnover. For further details please contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

#### O1024 - Industrial doors/load leveling

Industrial doors & load leveling. UK based. Minimum turnover £1 million. For further details please contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

#### O1023 - Fire Safety and Alarms

Fire safety and alarms business, ideally based in South Wales/M4 corridor. For more information contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### O1022 - Call Centres

Call Centres, esp if handling inbound calls from panic button services. Contact [jamie@jwraccountants.co.uk](mailto:jamie@jwraccountants.co.uk)

#### O1021 - Supported Living Care

Domiciliary Care/Complex Care/Mental Health Care/Supported Living Care/Day Centres with Good CQC Rating or above; £1.5 - £5m turnover & 5% - 15% op profit. Ideally in Hampshire, Sussex, Wiltshire, Berkshire and Surrey. Contact [jamie@jwraccountants.co.uk](mailto:jamie@jwraccountants.co.uk)

#### O1020 - High Street Foot Clinic / Podiatrists

Foot clinic / Podiatry practices. Based in London of the South East of England. For more details contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### O1019 - Printers

Printing businesses in East Anglia with revenue between £750k to £5.5m. For further detail email [chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)

#### O1015 - Digital Marketing Services

Located in the UK. Digital Marketing services including SEO, digital ad management and design services. For further details please contact us: [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

### Property, Building & Land

#### P118 - Tourist and/or Leisure sector

Located in East Anglia / The Broad's. For farther information, please contact Chris Bidgood, Corporate Finance Director at LEES: [C.Bidgood@leesaccountants.co.uk](mailto:C.Bidgood@leesaccountants.co.uk)

### Technology

#### T197 - Support & enhancement for legacy software

Support & enhancement for legacy software, development and adaptation of new software, programming, business consultancy re software needs. Up to £2m turnover. For further details please contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

#### T195 - Telecare

Telecare Companies, Security alarms/heat and movement sensors/fall sensors/panic buttons etc. Contact [jamie@jwraccountants.co.uk](mailto:jamie@jwraccountants.co.uk)

#### T194 - IT Services

A SaaS provider or B2B consultancy based in East Anglia/South East or relocatable. Profit from £50k to £200k. For further details contact: Chris Kelly at Jacobs Allen: [chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)

### Wholesale & Distribution

#### D121 - Freight Forwarding Services

Based in East Anglia/South East or relocatable. Turnover from £500k to £1.5m. For further details contact Chris Kelly at Jacobs Allen: [chris.kelly@scruttonbland.co.uk](mailto:chris.kelly@scruttonbland.co.uk)

#### The Corporate Finance Network

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