

June 2025

Network Opportunities.

Bringing you the latest merger and acquisition opportunities.

As we step into June and embrace the start of summer, the M&A landscape continues to evolve, offering both fresh challenges and opportunities for owner-managed businesses. The first half of 2025 has already shown a growing sense of optimism, with an increasing number of investors seeking well-prepared businesses with solid fundamentals.

This renewed confidence, despite uncertain macro-economics, sets the stage for a dynamic second half of the year. As summer approaches, the pace of dealmaking tends to shift, and now is the ideal time to ensure your clients are well-positioned for success when the market heats up again.

In this edition, we highlight some of the latest transactions and successes within our network, providing valuable insights into how strategic planning and expert advice can make all the difference in a rapidly changing market. As always, we welcome your thoughts, feedback, and updates—please don't hesitate to get in touch.

Kirsty McGregor, Chairman

Inside this issue.



Highlighted deals



Network Opportunities

Contact

For further details about this newsletter please contact your local member firm or The CFN on:

Email: info@thecfn.org.uk

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This document is exempt from Section 21 of the Financial Services and Markets Act 2000 under Article 62 (sale of a body corporate) of the financial Services and Markets Act 2000 (financial promotion) Order 2001



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Highlighted Deals



Expert support helps complete trade sale

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DSG give a new business a flying start

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Scrutton Bland advises on dual EOT transactions

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Dyke Yaxley proves the network works

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Lees helps family letting business exit on a high

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Dyke Yaxley supply huge capital boost

Click here to view the full deal

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Construction & Waste Management C118 - Major road marking contractor Project Ibis. Leading line and road marking business with national reach. Contract customers incl blue-chip companies. Turnover c.£10m, GP c.25%. Strong 2nd tier mgmt, business well positioned to scale further. Contact info@TheCFN.org.uk C116 - Drainage solutions Project Juniper. Currently generating £1m annual revenue and highly profitable, delivering 50% adjusted EBITDA margin. Repeat sales and profitability with opportunity for further growth. Retirement Sale. For further details please contact Matthew Chandler: matthew.chandler@albertgoodman.co.uk **Engineering** E210 - Facilities for building, restoring and testing services for all types of high-performance engines For 40 years, the Company has provided a specialist facility for building, restoring and testing classic, historic and current high-performance engines. It is one of the few facilities in the country having the inhouse facilities to test all types of engines All engines are meticulously built and tested by a highly skilled and experienced workforce. The Company is renowned for its quality and attention to the finest detail. The specialist knowledge amongst both the owners and workforce, quality of workmanship and ethics make it stand out as a professionally run business. There is a broader effort to transition away from fossil fuels and reduce greenhouse gas emissions. In 2026 Formula 1 engines will be fuelled with man-made fuel rather than traditional varieties. It is likely these requirements will pass across to motor sport soon after. Several prominent institutions and initiatives are already involved in the testing of man-made fuels. This acquisition will provide the opportunity to be part of this movement. Turnover for the year to December 2023 was £470,000 (2022: £424,000). The shareholders, being the directors, know the Company's facility can be increased thus presenting a

Businesses for Sale

e Corporate Finance Network

June 2025

buyer with an opportunity to increase the capacity to provide more services to existing customers and to market the existing services to new customers. They also have a desire to move onto the next stage of their lives by enjoying more time with their family once the integration period has been completed. For further details please contact Andrew Watkin awatkin@assyntcf.co.uk where a Fact Sheet and Confidential Information Memorandum is available. **Manufacturing & Supply**

M260 - Industry leading process design & stainless steel manufacturer Project Barley. Turnover £2m; EBITDA of £200k. Prestigious customer list in beverage, dairy & food sectors. State of the art production facility. Vendor not involved day to day. Contact wayne.bastian@albertgoodman.co.uk M259 - Specialist / niche raw material food supply. Project Emerald. Turnover c. £9m & EBITDA margin of c.10%. Long-standing B2B repeat customers and product innovation. Very strong supply-chain relationships and growing ecommerce offering. Contact

info@thecfn.org.uk M258 - Manufacturers of pre-cast concrete Project Blueprint. Turnover £20m. Highly profitable. Substantial growth opportunities. Based in the East of England, one of the UK's most prominent manufacturers of precast concrete, serving a diverse clientele across the residential, commercial, and light-industrial sectors. Their customer base includes many leading

construction companies and merchants. For more details email info@thecfn.org.uk M256 - Niche engineering manufacturer of machinery for the sports and leisure sectors Project Four. Turnover £1m. Repeat customers include a wide range of prestigious sporting venues, institutions and clubs. For more details, contact info@thecfn.org.uk Other

O165 - Luxury Live Entertainment Business

Project Athens – Based in Yorkshire, operating UK-wide. Turnover £900k, EBITDA £185k. A wellestablished provider of premium live entertainment for weddings, parties, and corporate events. Strong digital presence, scalable model, and excellent client reviews. A fantastic opportunity in a growing sector. Contact adam@power-accountants.co.uk for more details. O161 - Craft Beer Distributor Project Stein. A well-established specialist craft beer distributor, based in the South East of England, but trading nationally. It already has an enviable reputation in the industry selling recognisable brands, which has steadily grown since its inception over 20 years ago and contributed to the rapid growth of the sector

overall. An impressive client list consisting of super premium, high end, casual dining, high street names

and independent businesses providing repeat business with high retention rates and a steady stream of

inbound new business enquiries and conversions. For more information contact info@thecfn.org.uk

Project Trent. Rated 'Outstanding' by CQC. Currently generating £4.3m annual revenue and highly

For further information, please contact Neil Hutchings, Albert Goodman,

profitable, delivering 40% adjusted EBITDA margin. Skilled and experienced management team in place.

Project Plover. Turnover £4.1m. EBITDA £1.1m. A provider of cleaning and facilities maintenance services

nationwide and more. Plover has been operating for more than 50 years and benefits from long-standing

relationships with a breadth of companies across multiple sectors resulting in low customer concentration

for such a business. The company has invested in a range of equipment such as cherry pickers, access

lifts, purpose-designed vehicles and jet blasting equipment. The business operates from leased premises.

Project Lisbon – Unique opportunity to acquire a property management company based in the North-West

of England. The portfolio consists of 17 residential units on a single site, with several already let to

Project Leap. South-East based, turnover c. £5m. Long-standing customers across catering incl

pubs/restaurants, schools, sports clubs, nursing homes, plus online direct to consumer. Wide range of

Project Slider. An independent, long-established bedroom fitting company with an outstanding reputation

located in South Wales. Steady £300k-£400k revenue which requires little marketing as families return

generation after generation. Excellent bolt-on opportunity or for those wishing to expand into the South

Two multi-award winning restaurants, located in prime locations in the north of England. Turnover £5.5m,

highly profitable. One restaurant opened over a decade ago, with the other just over a year ago, both

impressive PR coverage. These restaurants offer unique dining experiences, which sets them apart in

Project Provost. An independent, long-established opticians with an outstanding reputation located in a

prime position in the heart of a town close to Newcastle-upon-Tyne in the North East England. Family run

grown by word of mouth & facilities provide scope to substantially increase size of the business. For more

Project Evolution - an opportunity to acquire a patent which has many applications in the production

manufacturer in the windows production sector, this technology uses robotics to handle large sheets of

material (such as glass or other heavy or fragile components). Retirement sale. Fully relocatable. Contact

Project Crystal - Proven SaaS business with valuable IP; many applications, unlimited scalability; already

has 15% of the market share in the gyms & fitness centre sector in UK, also customers overseas. 99.8%

Engineering services including capital projects installation businesses. For example; commercial electrical

installations/ infrastructure companies/power generation/pipework including pressure/pump installation

maintenance/electrical drives and gearing transmission/broker type businesses accredited with an

outside this range. Any UK location. For more details contact Chris Kelly.

authority that sub-contract and project manage. EBITDA roughly £0.5M to £1.25M, although could be

Would prefer the east Anglia, essex, London, surrey area, but if initial search unsuccessful would look

Based in South Wales commutable to premises in Swansea, likely revenue <£1m; 10-20 employees,

Based in East Anglia or relocatable. EBITDA up to £500k. For further details contact Chris Kelly at

Production and distribution of animal feed. UK or overseas. Minimum £10 million turnover. For further

Based in the UK. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

Up to £2m revenue. North & West Midlands and North West including North Wales. For further details

Medical/Laboratory supplies, equipment & consumables across the Midlands ideally & surrounding

Any business up to £5m turnover in agri-chemicals (arable), Livestock or "hobby farming" sectors. For

Sign makers (Signage-specific not general large format printing). Located in England as far North as

Yorkshire and anywhere in Wales. For more details contact cian.iddison@dykeyaxley.co.uk

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm

Based in England or Wales. Seeking established businesses with up to £20m annual revenue to acquire

England or Wales. Seeking established businesses with up to £20m annual revenue to acquire or bolt on

Document storage, scanning, shredding. UK based. Up to £1 million turnover. For further details please

Industrial doors & load leveling. UK based. Minimum turnover £1 million. For further details please contact

Fire safety and alarms business, ideally based in South Wales/M4 corridor. For more information contact

Domiciliary Care/Complex Care/Mental Health Care/Supported Living Care/Day Centres with Good CQC

Foot clinic / Podiatry practices. Based in London of the South East of England. For more details contact

Printing businesses in East Anglia with revenue between £750k to £5.5m. For further detail email

Located in the UK. Digital Marketing services inlcuding SEO, digital ad management and design services.

Located in East Anglia / The Broad's. For farther information, please contact Chris Bidgood, Corporate

Support & enhancement for legacy software, development and adaptation of new software, programming,

Telecare Companies, Security alarms/heat and movement sensors/fall sensors/panic buttons etc. Contact

A SaaS provider or B2B consultancy based in East Anglia/South East or relocatable. Profit from £50k to

Based in East Anglia/South East or relocatable. Turnover from £500k to £1.5m. For further details contact

£200k. For further details contact: Chris Kelly at Jacobs Allen: chris.kelly@scruttonbland.co.uk

business consultancy re software needs. Up to £2m turnover. For further details please contact

Rating or above; £1.5 - £5m turnover & 5% - 15% op profit. Ideally in Hampshire, Sussex, Wiltshire,

or bolt on to existing investments. For further details contact chris.kelly@scruttonbland.co.ukBased in

profitable, ideally retirement sale. Contact andrew.silk@bevanbuckland.co.uk

M178 - Businesses in the Energy/Low Carbon or manufacturing sectors

retention rates at renewal; Turnover £800k, highly profitable; Contact info@thecfn.org.uk

process for manufacturing sectors. Already providing a ROI for the production cost of the largest

receiving Prestige awards and having an established reputation, known around the UK due to their

their areas, including fine dining with beautiful views. Contact info@TheCFN.org.uk

meats. Leasehold premies with break clause in 2028. Good team of skilled butchery staff. Contact

corporate landlords at enhanced rental rates. Significant potential to further target the corporate rental

market to maximise returns. Property portfolio valued at approximately £4.7m, with a mortgage of £2.4m.

across the UK. The business consists of multiple trading units including window cleaning, daily office

cleaning, janitorial supplies, pest control, drone surveys, automatic doors and electrical services

O160 - Domiciliary Care

neil.hutchings@albertgoodman.co.uk

For more details email info@thecfn.org.uk

P120 - Property Management Company

Contact adam@power-accountants.co.uk for more details.

R176 - Meat processor & butcher - wholesale & retail

R175 - Bedroom furniture designer, retailer & installer

Wales' home improvement market. Contact info@TheCFN.org.uk

T105 - Robotic automation patent for sheet handling ***NEW***

T103 - SSAS touch-free identification entry systems

R174 - Outstanding Restaurants in Prestigious Locations

Property, Building & Land

Retail

info@TheCFN.org.uk

R172 - High street opticians

details email info@thecfn.org.uk

Technology

info@TheCFN.org.uk.

Businesses Wanted

E165 - Engineering Installation Service

chris.kelly@scruttonbland.co.uk

M1180 - Upholstery Business ***NEW***

further afield. Contact info@thecfn.org.uk

M179 - Label, packaging, bottling or engineering

Scrutton Bland: chris.kelly@scruttonbland.co.uk

details please contact cian.iddison@dykeyaxley.co.uk

M175 - Fall arrest ,confined space working - safety equipment

please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

counties. Must be profitable. For further details please contact Cian Iddison via

further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

manufacturing door furniture fixings and fittings. For further details contact

O1026 - Portable Toilets, Mobile Welfare Unit Hire and Related Services

O1025 - Document storage, scanning, shredding

contact cian.iddison@dykeyaxley.co.uk

O1024 - Industrial doors/load leveling

cian.iddison@dykeyaxley.co.uk

O1023 - Fire Safety and Alarms

jamie@jwraccountants.co.uk

O1021 - Supported Living Care

info@thecfn.org.uk

O1022 - Call Centres

info@thecfn.org.uk

chris.kelly@scruttonbland.co.uk

O1015 - Digital Marketing Services

P118 - Tourist and/or Leisure sector

cian.iddison@dykeyaxley.co.uk

jamie@jwraccountants.co.uk

Wholesale & Distribution

D121 - Freight Forwarding Services

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Property, Building & Land

Technology

T195 - Telecare

T194 - IT Services

O1019 - Printers

to existing investments. For further details contact chris.kelly@scruttonbland.co.uk

Call Centres, esp if handling inbound calls from panic button services. Contact

Berkshire and Surrey. Contact jamie@jwraccountants.co.uk

For further details please contact us: info@thecfn.org.uk

Finance Director at LEES: C.Bidgood@leesaccountants.co.uk

T197 - Support & enhancement for legacy software

O1020 - High Street Foot Clinic / Podiatrists

Manufacturing & Supply

M177 - Animal feed

M176 - Industrial Awnings

M174 - Medical/Laboratory supplies

Cian.lddison@dykeyaxley.co.uk

M173 - Agricultural supplies

M170 - Sign Makers

M158 - Ironmongery

Other Sectors

cian.iddison@dykeyaxley.co.uk

Engineering

O157 - Cleaning and facilities maintenance services