

January 2026

Network Opportunities.

Bringing you the latest merger and acquisition opportunities.

As we move into the early part of the year, UK SME M&A activity remains cautious but constructive. Deal volumes continue to be selective, particularly at the lower end of the market, however there is sustained interest in high-quality businesses with resilient earnings, strong management teams and clear growth drivers. Strategic acquirers and well-capitalised investors remain active where there is confidence in the target business.

As interest rates continue to fall, it is expected that momentum will build. Earn-outs, deferred consideration and vendor support continue to feature prominently, helping to bridge valuation expectations while allowing transactions to progress. In this context, preparation and early planning remain critical in achieving successful outcomes. We are also seeing continued engagement from owner-managers exploring succession options, including trade sales, private equity investment and employee ownership structures. This remains particularly relevant given the evolving tax landscape (such as the IHT relief changes which have brought a structural shift not seen for several generations) and the ongoing focus on long-term business continuity rather than purely headline valuation.

In this edition, as always, we have highlighted some of our member firms' recently completed deals and listed current opportunities for businesses for sale or wanted. Please do get in touch if you would like any further details.

Kirsty McGregor, Chairman

Inside this issue.



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Contact

For further details about this newsletter please contact your local member firm or The CFN on:

Email: info@thecfn.org.uk

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The Corporate Finance Network

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www.thecfn.org.uk

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Highlighted Deals



Nicholsons puts a value on
Employee Ownership

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Knill James Helps Granarolo
Milk UK Growth

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McBrides Provides Expert
Advice on Acquisition

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Dyke Yaxley Serves Certainty
to a Hospitality Sector
Acquisition

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HGH Successfully Drives a
100% Share Sale

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£950k Commercial Mortgage
Supports Joinery Business
Acquire Premises and Scale

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Businesses for Sale

Construction & Waste Management

C116 - Drainage solutions

Project Juniper. Currently generating £1m annual revenue and highly profitable, delivering 50% adjusted EBITDA margin. Repeat sales and profitability with opportunity for further growth. Retirement Sale. For further details please contact Matthew Chandler: matthew.chandler@albertgoodman.co.uk

C120 - Insurance Repair Construction

Project Sunflower. Based in South, turnover £7m, EBITDA £1.5m. Specialising in fire / flood / storm / subsistence damage repairs for blue chip clients. Compound growth rate > 50% p.a. 2022-2024. Well managed risk profile, with construction work largely sub-contracted to third party providers. Contact neil.hutchings@albertgoodman.co.uk

Health & Medical

H101 - NHS Diagnostic & Treatment Services for ADHD/Autism ***NEW***

Project Mind. Revenue £5.4m; Adj EBITDA > £1.4m; Monitoring & Diagnostic contract with ICB, plus Right to Choose approved, plus a private patient channel. Substantive medical team employed. CQC Good across all areas.

Contact info@thecfn.org.uk for more details

Engineering

E211 - Water Audit & Cost Reduction Specialist ***NEW***

Project Sage - Long established B2B water audit and cost reduction specialist working with large and small businesses including blue chip. Based in the South with key workers located around the UK. Currently generating £1.5m sales / EBITDA £500k.

Contact wayne.bastian@albertgoodman.co.uk for more details.

Manufacturing & Supply

M258 - Manufacturers of pre-cast concrete

Project Blueprint. Turnover £20m. Highly profitable. Substantial growth opportunities. Based in the East of England, one of the UK's most prominent manufacturers of precast concrete, serving a diverse clientele across the residential, commercial, and light-industrial sectors. Their customer base includes many leading construction companies and merchants. For more details email info@thecfn.org.uk

M122 - Trade Windows & Doors Manufacturer

Project Castle. North-West, turnover £11.7m, EBITDA £1.85m. Manufacturer uPVC and aluminium windows, doors, and roof lanterns incl the UK's most sustainable Pvcu system – Modus. Award-winning, SBD, Certass and CHAS approved, trade and social housing client base. Contact adm@dsg.co.uk or abrighouse@dsg.co.uk

M260 - Designer & supplier of angling equipment

Project Drift - fishing rods & accessories, turnover £2.1m; EBITDA c.£500k; very loyal customer base; lots of opportunity to expand & easily relocatable in due course. Contact info@thecfn.org.uk

Other

O166 - Coach Operator

Project Tulip - A long standing, diversified and successful coach operator specialising in travel & tourism. £3m Rev, £500k EBITDA, Retirement Sale, Located and operates in Dorset, Contact

wayne.bastian@albertgoodman.co.uk

O165 - Luxury Live Entertainment Business

Project Athens - Based in Yorkshire, operating UK-wide. Turnover £900k, EBITDA £185k. A well-established provider of premium live entertainment for weddings, parties, and corporate events. Strong digital presence, scalable model, and excellent client reviews. A fantastic opportunity in a growing sector.

Contact adam@power-accountants.co.uk for more details.

D101 - Profitable Transport Operator with Strong Contracts and a Quality Fleet ***NEW***

Project Dunnock, North-East. Turnover c.£1.5m. Multiple repeat contracts, with schools, local authorities & community groups. Own garage & lots of growth opportunities.

Contact info@thecfn.org.uk for more details.

Property, Building & Land

P120 - Property Management Company

Project Lisbon – Unique opportunity to acquire a property management company based in the North-West of England. The portfolio consists of 17 residential units on a single site, with several already let to corporate landlords at enhanced rental rates. Significant potential to further target the corporate rental market to maximise returns. Property portfolio valued at approximately £4.7m, with a mortgage of £2.4m.

Contact adam@power-accountants.co.uk for more details.

Retail

R176 - Meat processor & butcher - wholesale & retail

Project Leap. South-East based, turnover c. £5m. Long-standing customers across catering incl pubs/restaurants, schools, sports clubs, nursing homes, plus online direct to consumer. Wide range of meats. Leasehold premises with break clause in 2028. Good team of skilled butchery staff. Contact

info@TheCFN.org.uk

R175 - Bedroom furniture designer, retailer & installer

Project Slider. An independent, long-established bedroom fitting company with an outstanding reputation located in South Wales. Steady £300k-£400k revenue which requires little marketing as families return generation after generation. Excellent bolt-on opportunity for those wishing to expand into the South Wales' home improvement market. Contact info@TheCFN.org.uk

R174 - Outstanding Restaurants in Prestigious Locations

Two multi-award winning restaurants, located in prime locations in the north of England. Turnover £5.5m, highly profitable. One restaurant opened over a decade ago, with the other just over a year ago, both receiving Prestige awards and having an established reputation, known around the UK due to their impressive PR coverage. These restaurants offer unique dining experiences, which sets them apart in their areas, including fine dining with beautiful views. Contact info@TheCFN.org.uk

Technology

T105 - Robotic automation patent for sheet handling

Project Evolution - an opportunity to acquire a patent which has many applications in the production process for manufacturing sectors. Already providing a ROI for the production cost of the largest manufacturer in the windows production sector, this technology uses robotics to handle large sheets of material (such as glass or other heavy or fragile components). Retirement sale. Fully relocatable. Contact

info@TheCFN.org.uk

Businesses Wanted

Manufacturing & Supply

M1180 - Upholstery Business

Would prefer the east Anglia, essex, London, surrey area, but if initial search unsuccessful would look further afield. Contact info@thecfn.org.uk

M1179 - Label, packaging, bottling or engineering

Based in South Wales commutable to premises in Swansea, likely revenue <£1m; 10-20 employees, profitable, ideally retirement sale. Contact andrew.silk@bevanbuckland.co.uk

M1176 - Industrial Awning

Based in the UK. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

M1174 - Medical/Laboratory supplies

Medical/Laboratory supplies, equipment & consumables across the Midlands ideally & surrounding counties. Must be profitable. For further details please contact Cian Iddison via

Cian.Iddison@dykeyaxley.co.uk

M1173 - Agricultural supplies

Any business up to £5m turnover in agri-chemicals (arable), Livestock or "hobby farming" sectors. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

M1158 - Ironmongery

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm manufacturing door furniture fixings and fittings. For further details contact

cian.iddison@dykeyaxley.co.uk

Other Sectors

O1025 - Document storage, scanning, shredding

Document storage, scanning, shredding. UK based. Up to £1 million turnover. For further details please contact cian.iddison@dykeyaxley.co.uk

O1023 - Fire Safety and Alarms

Fire safety and alarms business, ideally based in South Wales/M4 corridor. For more information contact

info@thecfn.org.uk

O1022 - Call Centres

Call Centres, esp if handling inbound calls from panic button services. Contact

jamie@iwrcaccountants.co.uk

O1021 - Supported Living Care

Domestic Care/Complex Care/Mental Health Care/Supported Living Care/Day Centres with Good CQC Rating or above; £1.5 - £5m turnover & 5% - 15% op profit. Ideally in Hampshire, Sussex, Wiltshire, Berkshire and Surrey. Contact jamie@iwrcaccountants.co.uk

O1020 - High Street Foot Clinic / Podiatrists

Foot Clinic / Podiatry practices. Based in London or the South East of England. For more details contact

info@thecfn.org.uk

Property, Building & Land

P1118 - Tourist and/or Leisure sector

Located in East Anglia / The Broads. For further information, please contact Chris Bidgood, Corporate Finance Director at LEES: C.Bidgood@leesaccountants.co.uk

C.Bidgood@leesaccountants.co.uk

Technology

T1197 - Support & enhancement for legacy software

Support & enhancement for legacy software, development and adaptation of new software, programming, business consultancy re software needs. Up to £2m turnover. For further details please contact

cian.iddison@dykeyaxley.co.uk

T1195 - Telecare

Telecare Companies, Security alarms/heat and movement sensors/al sensors/panic buttons etc. Contact

jamie@iwrcaccountants.co.uk

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