

## Network Opportunities.

### Bringing you the latest merger and acquisition opportunities.

As May gets underway, UK SMEs are facing a sharper margin squeeze despite signs of resilience in wider business activity. April's UK Composite PMI moved back into expansion, but the same survey pointed to renewed inflation pressure, with higher fuel, transport and input costs feeding through to selling prices.

Acquirers are likely to remain cautious where recent cost increases have not yet flowed through the numbers. Earn-outs, deferred consideration and tighter completion mechanisms may help bridge valuation gaps. Against that backdrop, adviser-led origination remains important, particularly for resilient SMEs with pricing power and credible growth stories.

Advisors and deal parties alike will be hoping May brings a momentum which will help deals complete before the summer slowdown. Building a strong pipeline is always front of mind so do get in touch if you can match up with any of the listed opportunities.

Kirsty McGregor, Chairman

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## Inside this issue.



### ► [Highlighted deals](#)



### ► [Network Opportunities](#)

## Contact

For further details about this newsletter please contact your local member firm or The CFN on:

Email: [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

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## The Corporate Finance Network

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[www.thecfn.org.uk](http://www.thecfn.org.uk)

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## Highlighted Deals



DSG Lays the Foundations for  
a European Growth Move

[Click here to view the full deal](#)



Albert Goodman Shines Light  
on Solar Acquisition

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MDH Advises Plant Hire  
Business on Acquisition  
Strategy

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Dyke Yaxley Advises on  
Successful MBO in the Graphic  
Design Sector

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Bevan Buckland Helps  
Management Forge their Own  
Future

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An Open & Shut Case for  
Nicholsons

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## Businesses for Sale

### Construction & Waste Management

#### C116 - Drainage solutions

Project Juniper. Currently generating £1m annual revenue and highly profitable, delivering 50% adjusted EBITDA margin. Repeat sales and profitability with opportunity for further growth. Retirement Sale. For further details please contact Matthew Chandler: [matthew.chandler@albertgoodman.co.uk](mailto:matthew.chandler@albertgoodman.co.uk)

#### C120 - Insurance Repair Construction

Project Sunflower. Based in South, turnover £7m, EBITDA £1.5m. Specialising in fire / flood / storm / subsistence damage repairs for blue chip clients. Compound growth rate > 50% p.a. 2022-2024. Well managed risk profile, with construction work largely sub-contracted to third party providers. Contact [neil.hutchings@albertgoodman.co.uk](mailto:neil.hutchings@albertgoodman.co.uk)

### Health & Medical

#### H101 - NHS Diagnostic & Treatment Services for ADHD/Autism

Project Mind. Revenue £5.4m; Adj EBITDA > £1.4m; Monitoring & Diagnostic contract with ICB, plus Right to Choose approved, plus a private patient channel. Substantive medical team employed. CQC Good across all areas.

Contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk) for more details

### Engineering

#### E211 - Water Audit & Cost Reduction Specialist

Project Sage - Long established B2B water audit and cost reduction specialist working with large and small businesses including blue chip. Based in the South with key workers located around the UK.

Currently generating £1.5m sales / EBITDA £500k.

Contact [wayne.bastian@albertgoodman.co.uk](mailto:wayne.bastian@albertgoodman.co.uk) for more details.

### Manufacturing & Supply

#### M122 - Trade Windows & Doors Manufacturer

Project Castle. North-West, turnover £11.7m, EBITDA £1.85m. Manufacturer uPVC and aluminium windows, doors, and roof lanterns incl the UK's most sustainable Pvcu system – Modus. Award-winning, SBD, Certass and CHAS approved, trade and social housing client base. Contact [adm@dsg.co.uk](mailto:adm@dsg.co.uk) or [abrighouse@dsg.co.uk](mailto:abrighouse@dsg.co.uk)

### Other

#### O176 - Award-winning Events Business offering Quiz Product \*\*\*NEW\*\*\*

Project Dice. An established live entertainment services company operating within the hospitality and leisure sector, offering a high level of recurring revenue. It delivers fully managed, recurring quiz-based events to licensed venues including pubs, bars, and private or corporate functions across the Greater London & South-East area. Turnover c.£700k, profitable and with tremendous opportunities for growth or as a bolt-on for existing events or quiz company. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk) for more information.

#### O175 - Digital marketing, sales and advertising agency \*\*\*NEW\*\*\*

Project Apollo. West Midlands based. C.£400k turnover, c.£220k pre-owner EBITDA, forecasted to increase to £280k next year. Blue chip client base with a low churn rate. Roughly 40% of revenue is contracted on agreements of 12 months or longer. Offers GTM Engineering and sales & marketing AI consultancy. Contact [cian.iddison@TheCFN.org.uk](mailto:cian.iddison@TheCFN.org.uk).

#### O166 - Coach Operator

Project Tulip - A long standing, diversified and successful coach operator specialising in travel & tourism. £3m Rev, £500k EBITDA, Retirement Sale, Located and operates in Dorset, Contact [wayne.bastian@albertgoodman.co.uk](mailto:wayne.bastian@albertgoodman.co.uk)

#### O165 - Luxury Live Entertainment Business

Project Athens - Based in Yorkshire, operating UK-wide. Turnover £900k, EBITDA £185k. A well-established provider of premium live entertainment for weddings, parties, and corporate events. Strong digital presence, scalable model, and excellent client reviews. A fantastic opportunity in a growing sector. Contact [adam@power-accountants.co.uk](mailto:adam@power-accountants.co.uk) for more details.

#### O170 - Architecture and Design Business

Project Build - Southern based; Revenue £800k, profitable, team of 9. Strong relationships with clients incl some repeat business. Contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk) for more details.

### Distribution, Transport & Haulage

#### D101 - Profitable Transport Operator with Strong Contracts and a Quality Fleet

Project Dunnock, North-East. Turnover c.£1.5m. Multiple repeat contracts, with schools, local authorities & community groups. Own garage & lots of growth opportunities.

Contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk) for more details.

### Property, Building & Land

#### P120 - Property Management Company

Project Lisbon – Unique opportunity to acquire a property management company based in the North-West of England. The portfolio consists of 17 residential units on a single site, with several already let to corporate landlords at enhanced rental rates. Significant potential to further target the corporate rental market to maximise returns. Property portfolio valued at approximately £4.7m, with a mortgage of £2.4m. Contact [adam@power-accountants.co.uk](mailto:adam@power-accountants.co.uk) for more details.

### Retail

#### R176 - Meat processor & butcher - wholesale & retail

Project Leap. South-East based, turnover c. £5m. Long-standing customers across catering incl pubs/restaurants, schools, sports clubs, nursing homes, plus online direct to consumer. Wide range of meats. Leasehold premises with break clause in 2028. Good team of skilled butchery staff. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

#### R175 - Bedroom furniture designer, retailer & installer

Project Slider. An independent, long-established bedroom fitting company with an outstanding reputation located in South Wales. Steady £300k-£400k revenue which requires little marketing as families return generation after generation. Excellent bolt-on opportunity or for those wishing to expand into the South Wales' home improvement market. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

#### R174 - Outstanding Restaurants in Prestigious Locations

Two multi-award winning restaurants, located in prime locations in the north of England. Turnover £5.5m, highly profitable. One restaurant opened over a decade ago, with the other just over a year ago, both receiving Prestige awards and having an established reputation, known around the UK due to their impressive PR coverage. These restaurants offer unique dining experiences, which sets them apart in their areas, including fine dining with beautiful views. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk)

### Technology

#### T105 - Robotic automation patent for sheet handling

Project Evolution - an opportunity to acquire a patent which has many applications in the production process for manufacturing sectors. Already providing a ROI for the production cost of the largest manufacturer in the windows production sector, this technology uses robotics to handle large sheets of material (such as glass or other heavy or fragile components). Retirement sale. Fully relocatable. Contact [info@TheCFN.org.uk](mailto:info@TheCFN.org.uk).

## Businesses Wanted

### Manufacturing & Supply

#### M1180 - Upholstery Business

Would prefer the east Anglia, Essex, London, Surrey area, but if initial search unsuccessful would look further afield. Contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### M1179 - Label, packaging, bottling or engineering

Based in South Wales commutable to premises in Swansea, likely revenue <£1m; 10-20 employees, profitable, ideally retirement sale. Contact [andrew.silk@bevanbuckland.co.uk](mailto:andrew.silk@bevanbuckland.co.uk)

#### M1176 - Industrial Awnings

Based in the UK. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M1175 - Fall arrest ,confined space working - safety equipment

Up to £2m revenue. North & West Midlands and North West including North Wales. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M1174 - Medical/Laboratory supplies

Medical/Laboratory supplies, equipment & consumables across the Midlands ideally & surrounding counties. Must be profitable. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M1173 - Agricultural supplies

Any business up to £5m turnover in agri-chemicals (arable), Livestock or "hobby farming" sectors. For further details please contact Cian Iddison via [Cian.Iddison@dykeyaxley.co.uk](mailto:Cian.Iddison@dykeyaxley.co.uk)

#### M1158 - Ironmongery

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm manufacturing door furniture fixings and fittings. For further details contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

### Other Sectors

#### O1025 - Document storage, scanning, shredding

Document storage, scanning, shredding. UK based. Up to £1 million turnover. For further details please contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

#### O1023 - Fire Safety and Alarms

Fire safety and alarms business, ideally based in South Wales/M4 corridor. For more information contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

#### O1020 - High Street Foot Clinic / Podiatrists

Foot clinic / Podiatry practices. Based in London of the South East of England. For more details contact [info@thecfn.org.uk](mailto:info@thecfn.org.uk)

### Property, Building & Land

#### P1118 - Tourist and/or Leisure sector

Located in East Anglia / The Broad's. For further information, please contact Chris Bidgood, Corporate Finance Director at LEES: [C.Bidgood@leesaccountants.co.uk](mailto:C.Bidgood@leesaccountants.co.uk)

### Technology

#### T1197 - Support & enhancement for legacy software

Support & enhancement for legacy software, development and adaptation of new software, programming, business consultancy re software needs. Up to £2m turnover. For further details please contact [cian.iddison@dykeyaxley.co.uk](mailto:cian.iddison@dykeyaxley.co.uk)

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